



Cutting Edge Technology, At A Low Monthly Cost

Hardware Solutions beginning as low as \$1100 a month.

With the adoption of BIM and VDC technologies, project and jobsite workflows are changing and evolving at blistering rate. While enhancing the visibility and accuracy of project deliverables, virtual construction also places an increased emphasis on accuracy and quality control throughout the project lifecycle. As your construction technology partner, BuildingPoint offers the industry's most comprehensive portfolio of technology solutions that address this specific need. From robotic total stations to scanners and personnel management, these solutions are purpose-built for the building construction industry. With BuildingPoint, this technology is taken one step further. Introducing Hardware-as-a-Service (HaaS).

HERE'S HOW IT WORKS

With HaaS, your BP representative will help outline and determine your technology needs and requirements. This information will be used to create a customized hardware solution set that perfectly answers your specific challenges and difficulties. Whether it's a single hardware solution spread around many sites, or several units on one site, the HaaS program allows a level of customization that is simply unavailable anywhere else in the industry. Once the product scope has been determined, the second phase of discovery will determine the HaaS contract length. This contract can be matched to a current project duration, or a company financial metric, or any other variable. This flexible term length helps the hardware technology to fit into your particular workflow and project lifecycle. Once these two components are determined, BP will deliver and maintain your hardware solutions for your contract term. If a newer, more advanced Trimble solution is released, and this enhancement provides a benefit to your particular workflow, BuildingPoint will upgrade and swap out your existing equipment at no additional charge. And of course, your equipment is fully warranted and protected under this program, so you never have to worry about maintenance or calibration charges. With HaaS, you receive the technology you need, at a fixed cost you can plan for.





Benefits Of HaaS

PREDICTABLE FINANCIAL PLANNING

More than just a rental, HaaS removes the variables from the construction project. For a single, fixed monthly investment, you can rest assured that you have the technology you need to leverage the latest BIM and VDC workflows.

FUTURE-PROOF TECHNOLOGY

Technology is changing at a breakneck pace. With HaaS, you have the confidence of knowing that your technology stays on the cutting edge. Free upgrades and equipment swaps are always available to HaaS contractors.

SCALABILITY

Designed with the contractor in mind, HaaS enables your technology to scale and grow just as quickly as your business, without accumulating large up-front hardware costs. In addition, you can easily implement additional hardware solutions on specific projects, to further leverage the flexibility of this technology model.

FLEXIBLE CONTRACT TERMS

With HaaS, you sign up for a fixed contract term. But BuildingPoint understands that technology empowers and drives efficiency. If you finish your project early, you can turn in your hardware solution early* and pay no penalties or additional charges.

COST-EFFECTIVE TRAINING

HaaS contractors also leverage the industry's most comprehensive and all-encompassing support and training team. With Trimble Certified Trainers, you receive exclusive access to training events and one-on-one support at a discounted rate. This ensures that your team has all of the knowledge needed to utilize the powerful capabilities of these solutions.

Included Solutions

Designed to answer the challenges facing contractors today, HaaS is currently available within a number of applications and solutions. From points layout, to laser scanning, to personnel management, and QA/QC, contractors can leverage the power of Trimble's optical, robotic, and laser scanning solutions on their next project.

More Information

With HaaS, leveraging hardware solutions within your company has never been easier, or more cost-effective. For more information, contact your BuildingPoint representative today. Or visit us on the web at buildingpointne.com/haas

*Contact your BuildingPoint representative for complete details.



www.BuildingPointNorthEast.com 443-590-0130

11615 Crossroads Circle, STE C Baltimore, MD 21220